

SUSTAINABLE GROWTH THROUGH MINING SERVICES





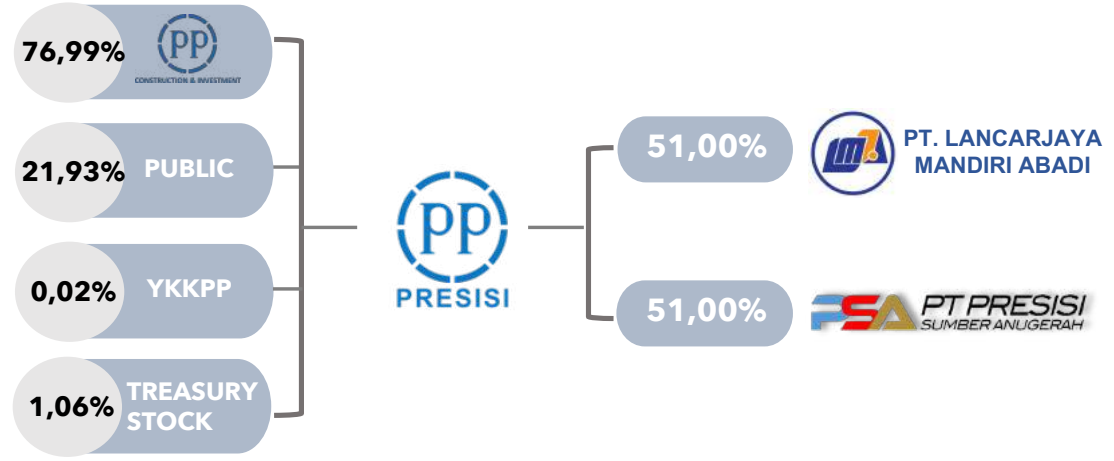
DISCLAIMER

Presentasi ini berisi pernyataan – pernyataan yang dapat dianggap sebagai pandangan masa depan (*forward looking statements*) sehingga hasil-hasil nyata Perseroan, pelaksanaan atau pencapaian pencapaiannya dapat berbeda dari hasil yang diperoleh melalui pandangan masa depan yang antara lain merupakan hasil dari perubahan - perubahan ekonomi dan politik baik nasional maupun regional, perubahan harga dan permintaan dan penawaran pasar, perubahan kompetisi perusahaan, perubahan undang-undang atau peraturan dan prinsip prinsip akuntansi, kebijakan - kebijakan dan pedoman-pedoman serta perubahan - perubahan asumsi-asumsi yang digunakan dalam membuat pandangan masa depan.

PP PRESISI AT GLANCE



INTEGRATED PROJECT MANAGEMENT BASED ON HEAVY EQUIPMENT



RELATED DIVERSIFIED LINE OF BUSINESS

| | | | |
|------------|---|------------------|------------------|
| UTAMA | CIVILWORK | MINING SERVICES | |
| | STRUCTURE WORK (FORMWORK, FOUNDATION, ERECTION) | PRODUCTION PLANT | RENTAL EQUIPMENT |
| SUPPORTING | | | |



PP PRESISI AT GLANCE

BIG SCALE OF EQUIPMENT CAPABILITIES

2.985

as per December 2021



1.584

Dump Truck



449

Hydraulic Excavator



111

Bulldozer



72

Vibro Roller



34

Motor Grader



15

Pneumatic Tire Roller



35

Wheel Loader



9

Concrete Paver



9

Asphalt Finisher



1

Cold Milling



4

Cold Recycling



18

Batching Plant



7

Asphalt Mixing Plant



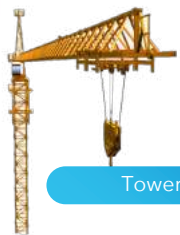
91

Mixer Truck



18

Stone Crusher



67

Tower Crane



18

Crawler Crane



9

Drilling Rig



2

Cutter-Suction-Dredger (CSD)



2

Cement Deep Mixing



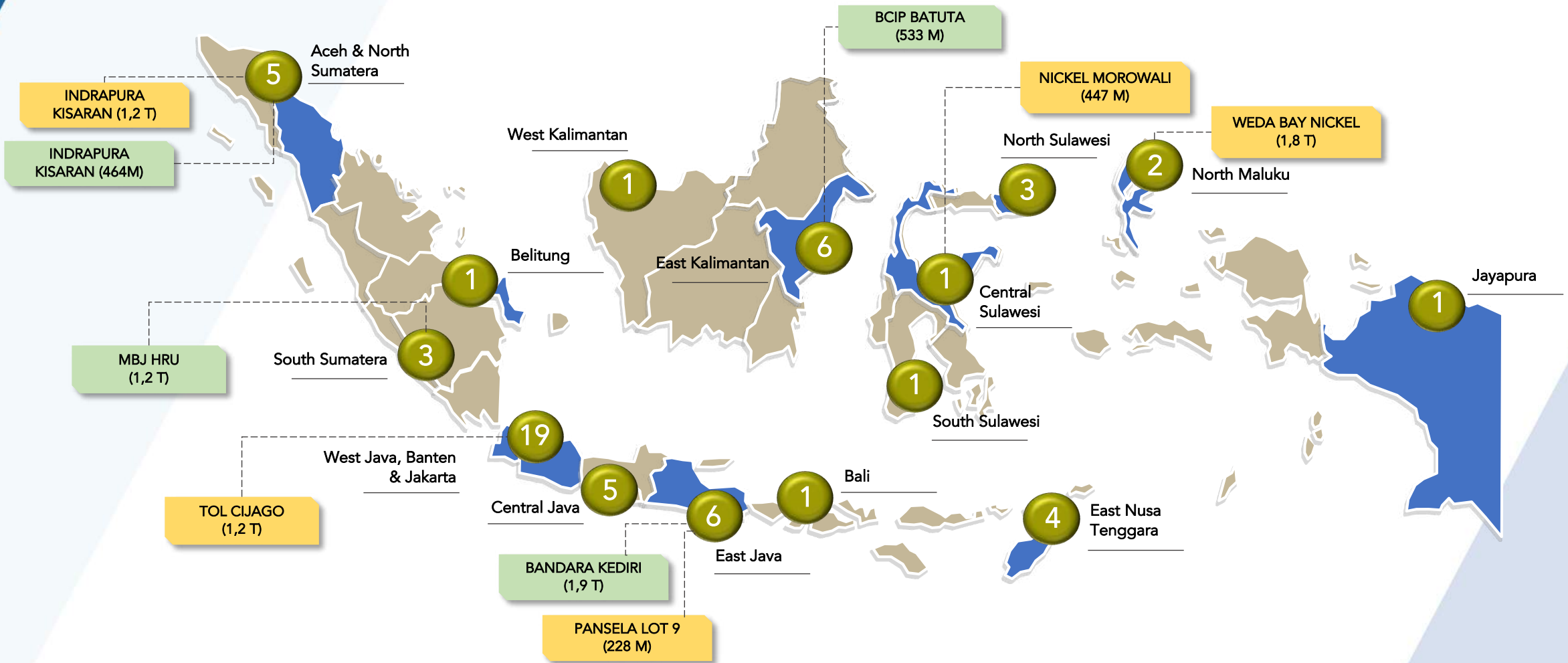
2

Launcher Girder

PP PRESISI AT GLANCE



ON GOING PROJECT - DECEMBER 2021



24

6

11

17

CIVILWORK

MINING

STRUCTUREWORK

PRODUCTION PLANT

project value > 200 M consolidated, total : 58

PPRE
LMA

PP PRESISI AT GLANCE

PROYEK SELESAI – FY2021



Mandalika International Circuit
Nilai Kontrak: IDR 164M



Bendungan Way Sekampung
Nilai Kontrak: IDR 606M



Tol Pandaan-Malang
Nilai Kontrak: IDR 676M



**Bandara Soekarno-Hatta
Runway 3, Seksi 1 & 2**
Nilai Kontrak: IDR 459M



Tol Trans Sumatera
Nilai Kontrak: IDR 360M



Patimban Port
Nilai Kontrak: IDR 321M

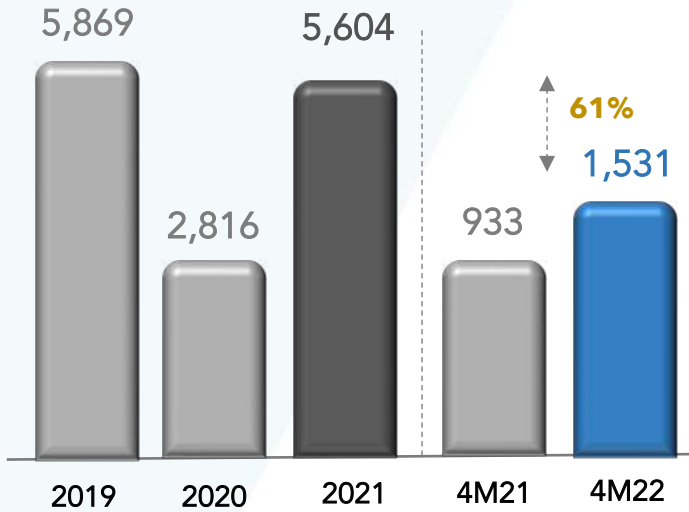


Pansela Lot 6
Nilai Kontrak: IDR 321M

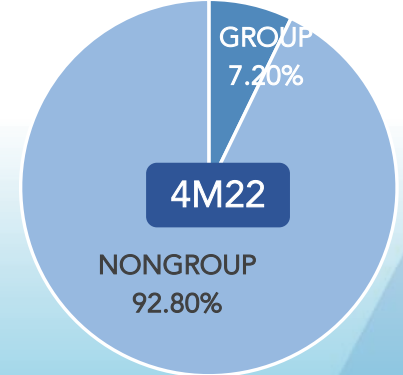
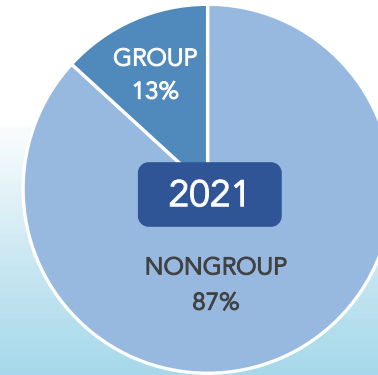
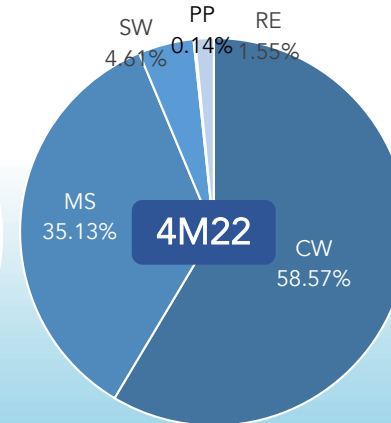
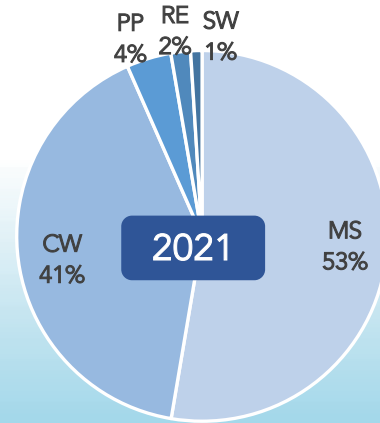
PP PRESISI PERFORMANCE OVERVIEW

NEW CONTRACT ACQUISITION

in IDR - billion



MARKET SEGMENTATION



LINE OF BUSINESS

GROUP/NONGROUP

CW : civilwork | SW : structurework | MS : mining services | PP : production plant | RE : rental equipment

MAYOR NEW CONTRACT



WEDA BAY NICKEL – 2,3T - IDR



TOLL CIJAGO – 1,2 T - IDR



MOROWALI NICKEL – 447 Bill - IDR



PT MJB HAULING ROAD – 1,2 T

- KA SUMUT BINJAI (85 M)
- JI EMPU NALA MOJOKERTO (92 M)
- TOLL SEMARANG DEMAK (63 M)
- TOLL SERANG PANIMBANG (440 M)

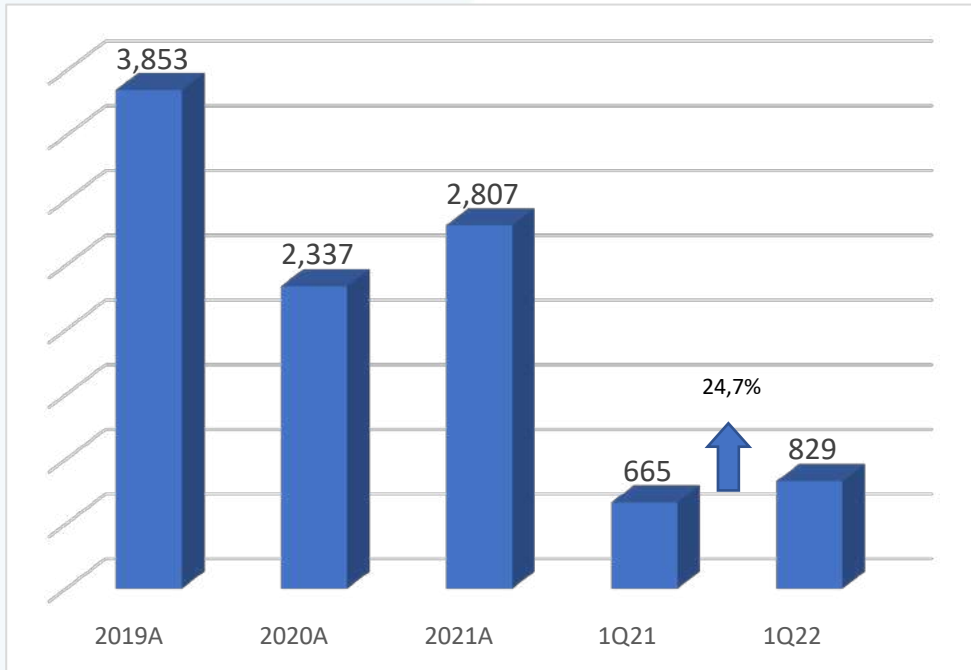
COMPANY PERFORMANCE

REVENUE & COST OF REVENUE - 1Q2022

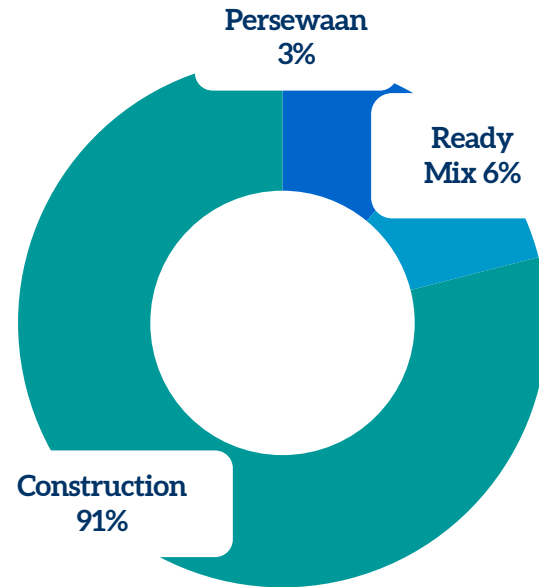
in IDR - billion



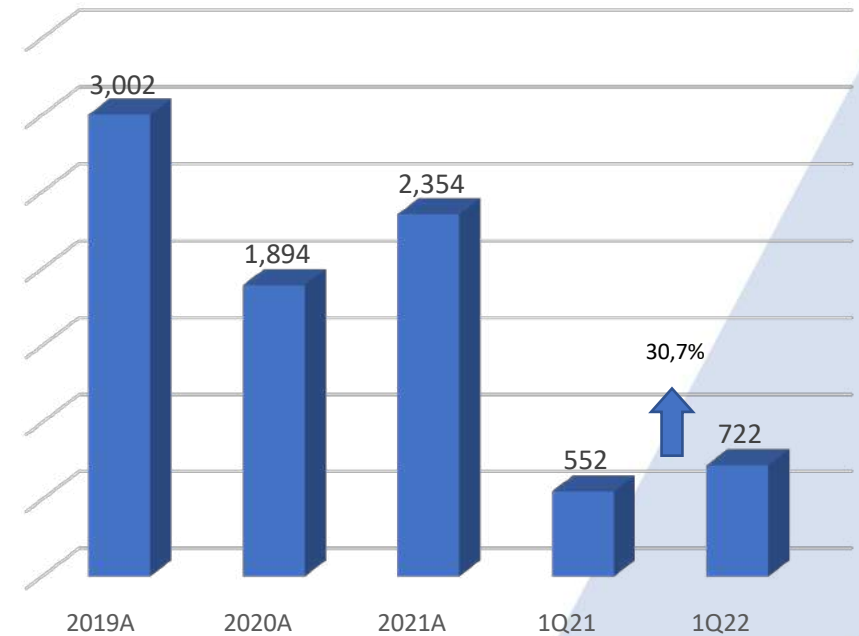
REVENUE



REVENUE



COST OF REVENUE



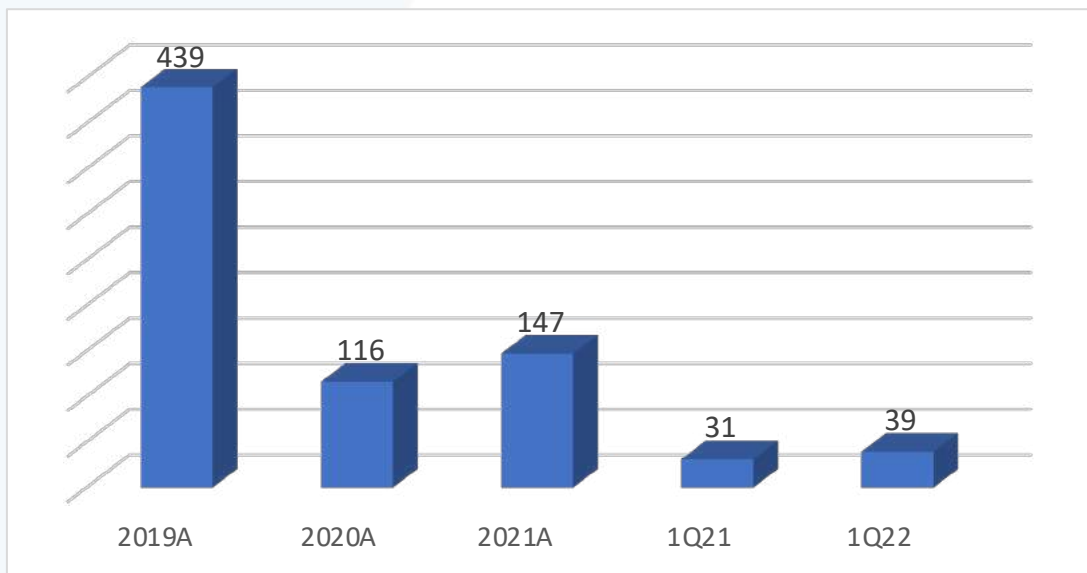
COMPANY PERFORMANCE

LABA & MARGIN – 1Q2022

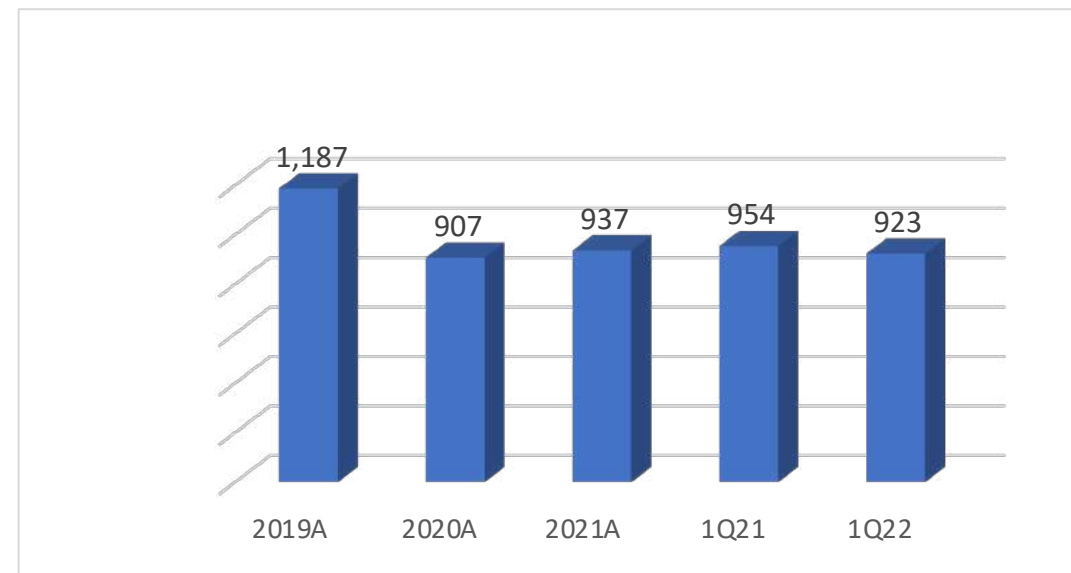
in IDR – billion



NET PROFIT*



EBITDA



*) Laba Bersih yang dapat diatribusikan kepada pemilik entitas induk

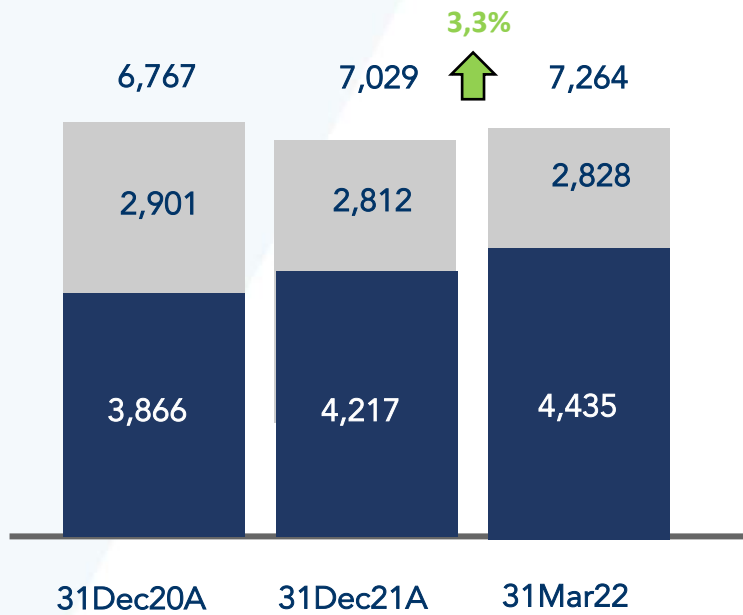
COMPANY PERFORMANCE

POSISI KEUANGAN – 1Q2022

in IDR – billion

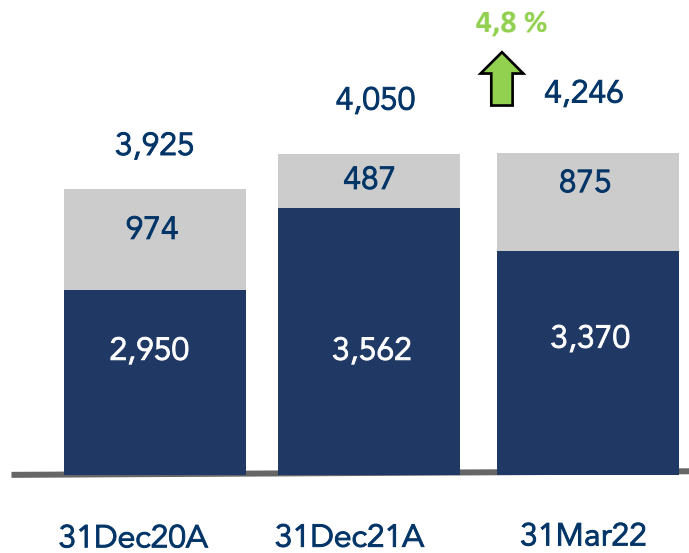


TOTAL ASSET



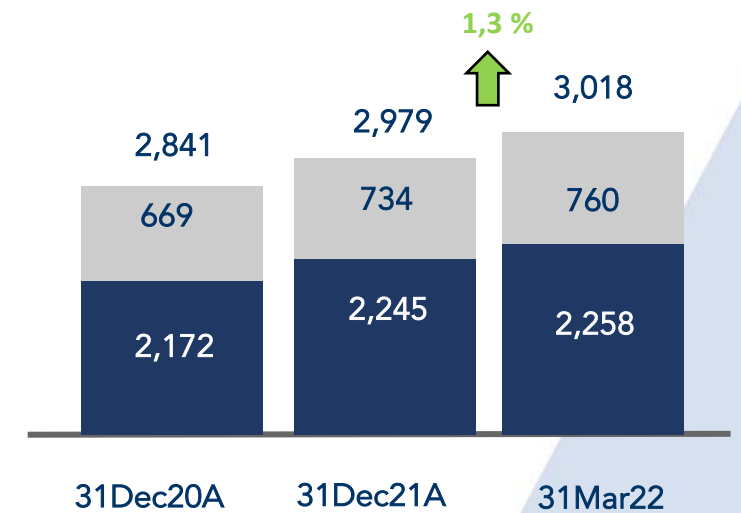
■ Current Asset ■ Non-Current Asset

TOTAL LIABILITAS



■ Current Liabilitas ■ Non-Current Liabilitas

TOTAL EKUITAS



■ Equity attributable to owners of the parent entity ■ Non-Controlling interests

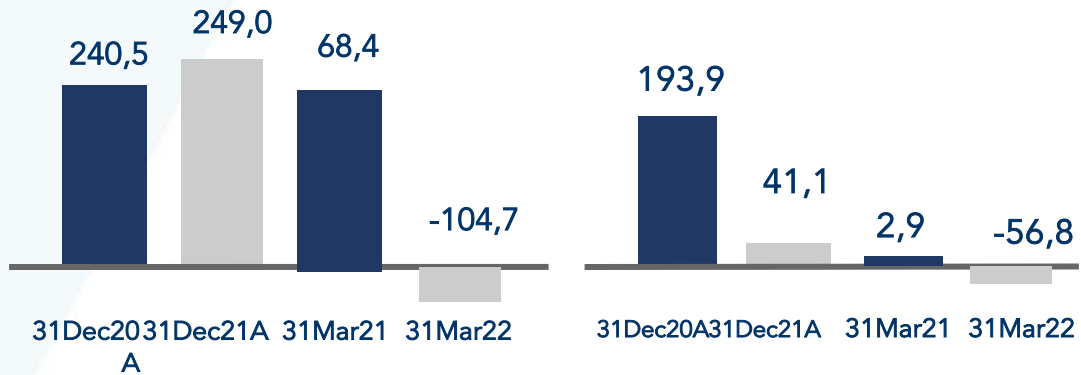
COMPANY PERFORMANCE

ARUS KAS & BELANJA MODAL – 1Q2022

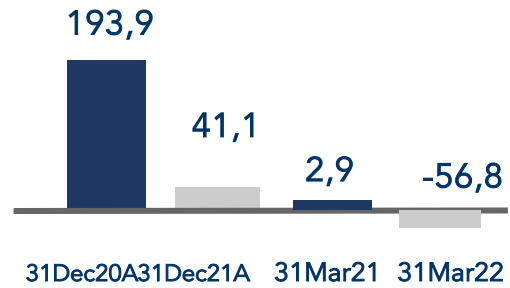
in IDR – billion



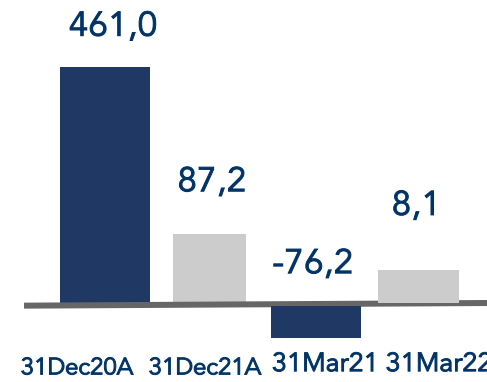
ARUS KAS OPERASI



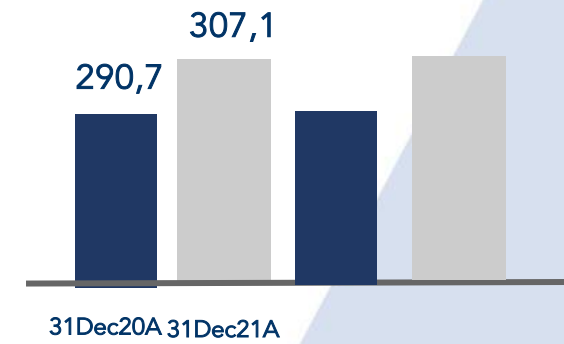
ARUS KAS INVESTASI



ARUS KAS PENDANAAN

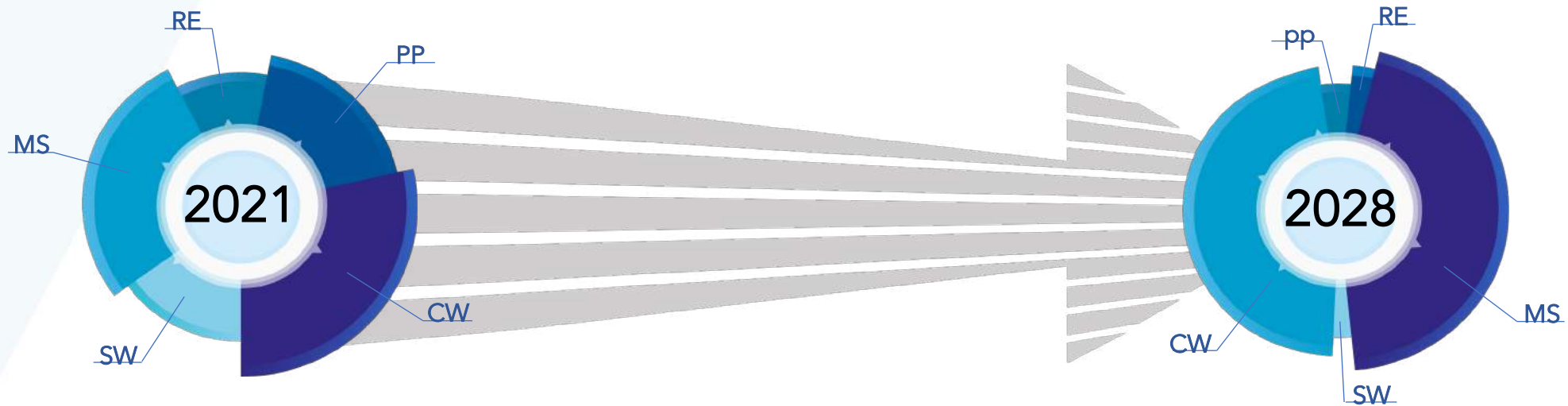
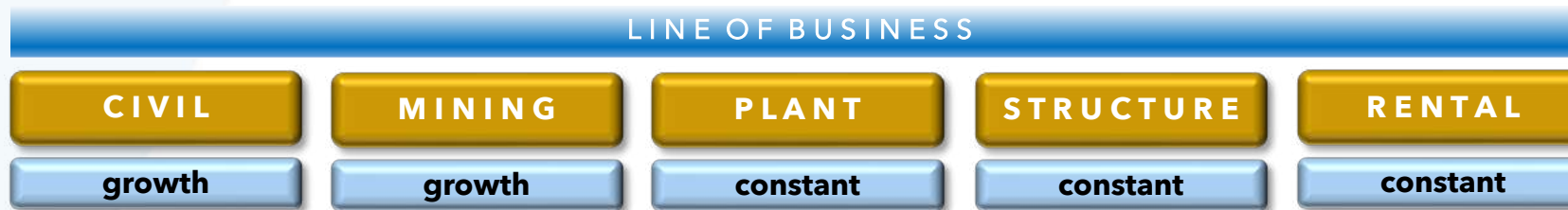


BELANJA MODAL

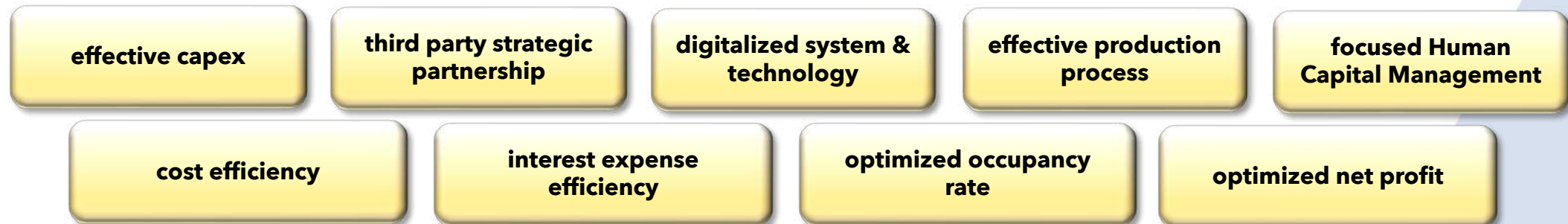


PP PRESISI FORWARD LOOKING

STRATEGIC PLANNING & PERFORMANCE OUTLOOK



REFOCUSING BUSINESS LINE



PP PRESISI FORWARD LOOKING

FOCUS ON MINING SERVICE

MINING KEY ACTIVITIES AS REVENUE STREAM



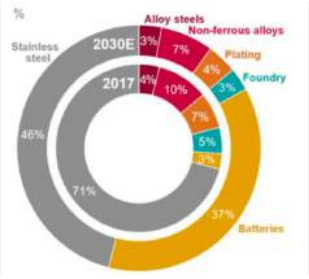
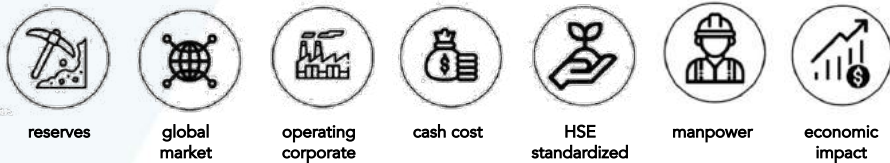
MINING CONTRACTOR

MINING DEVELOPMENT

SCOPE OF WORK



INDONESIA PROSPECTIVE MARKET



EQUIPMENT CAPACITY



MINING CHARACTERISTIC

- long term contract
- simple cost structure
- quick AR Turn Over
- SUSTAINABLE REVENUE
- BETTER PROFIT
- BETTER CASHFLOW

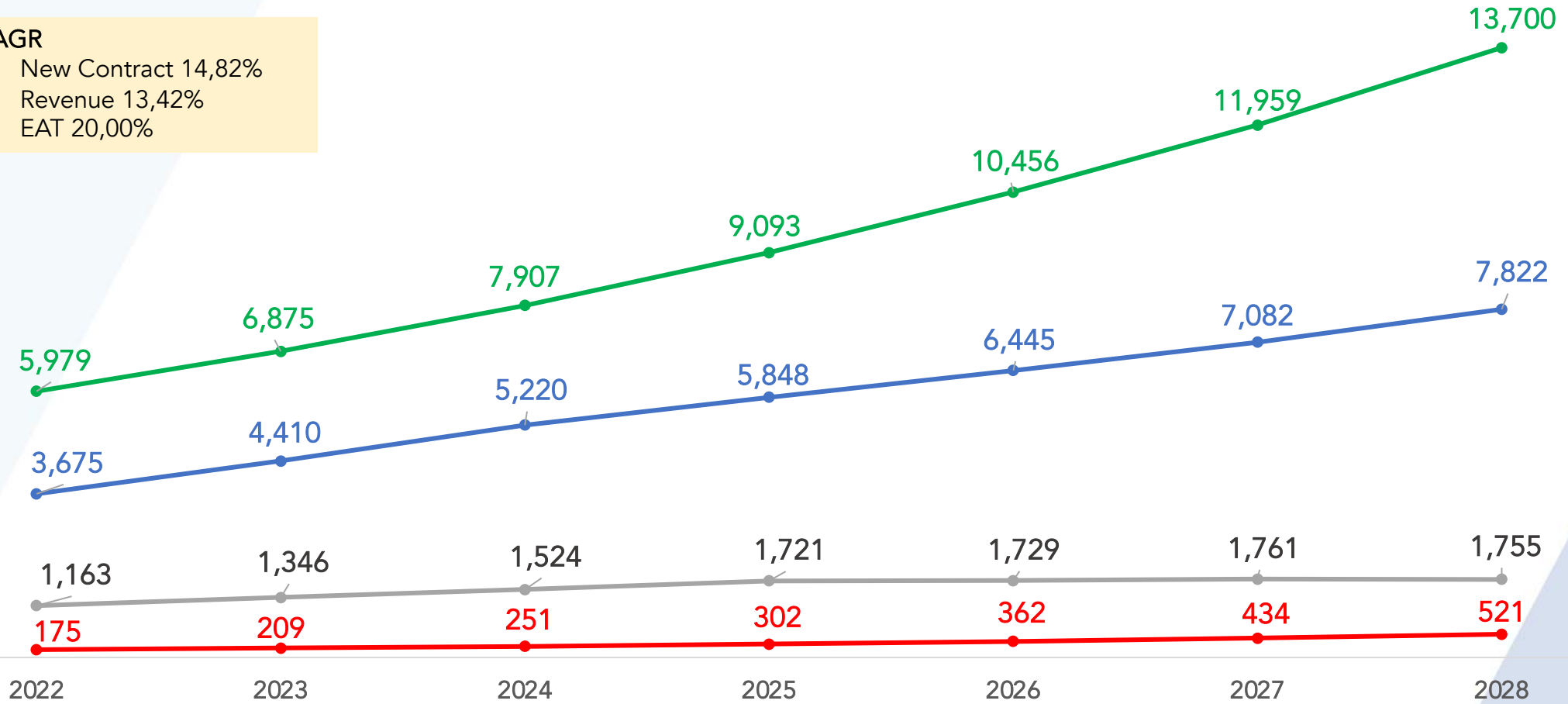
PROYEKSI KEUANGAN 2022 - 2028

Rp miliar



CAGR

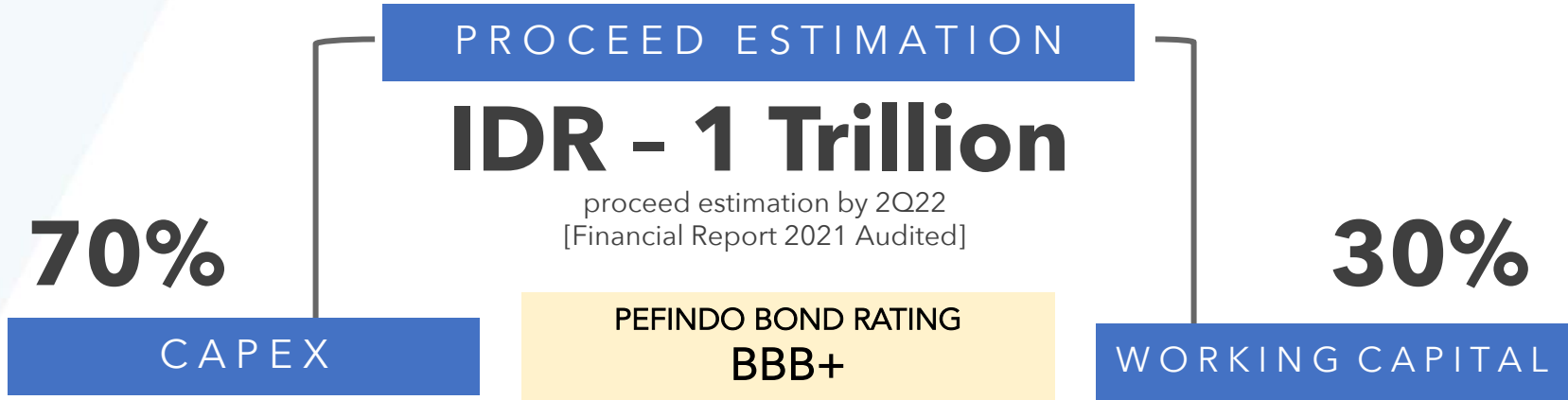
- New Contract 14,82%
- Revenue 13,42%
- EAT 20,00%



● NEW CONTRACT ● REVENUE ● EBITDA ● LABA BERSIH

PP PRESISI 2022 OUTLOOK

FINANCING STRATEGY: PENAWARAN UMUM BERKELANJUTAN



| PUB | Tenor | Rp | Start | Jatuh Tempo |
|------------------------|---------|-------|----------|-------------|
| PUB 1, tahap 1 2022 | 3 tahun | 200 M | Mei 2022 | April 2025 |
| | 5 tahun | 300 M | Mei 2022 | April 2027 |
| PUB 1, tahap 2 2023 | 3 tahun | 200 M | Mei 2023 | April 2026 |
| | 5 tahun | 300 M | Mei 2023 | April 2028 |

JENIS ALAT BERAT (CAPEX)



Excavator
(PC 200, 300)



Dump Truck



Grader



Bulldozer (D-85, D-65)



Vibro Roller



ADT Hauler



Truck Volvo
FMX 440



Thankyou

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