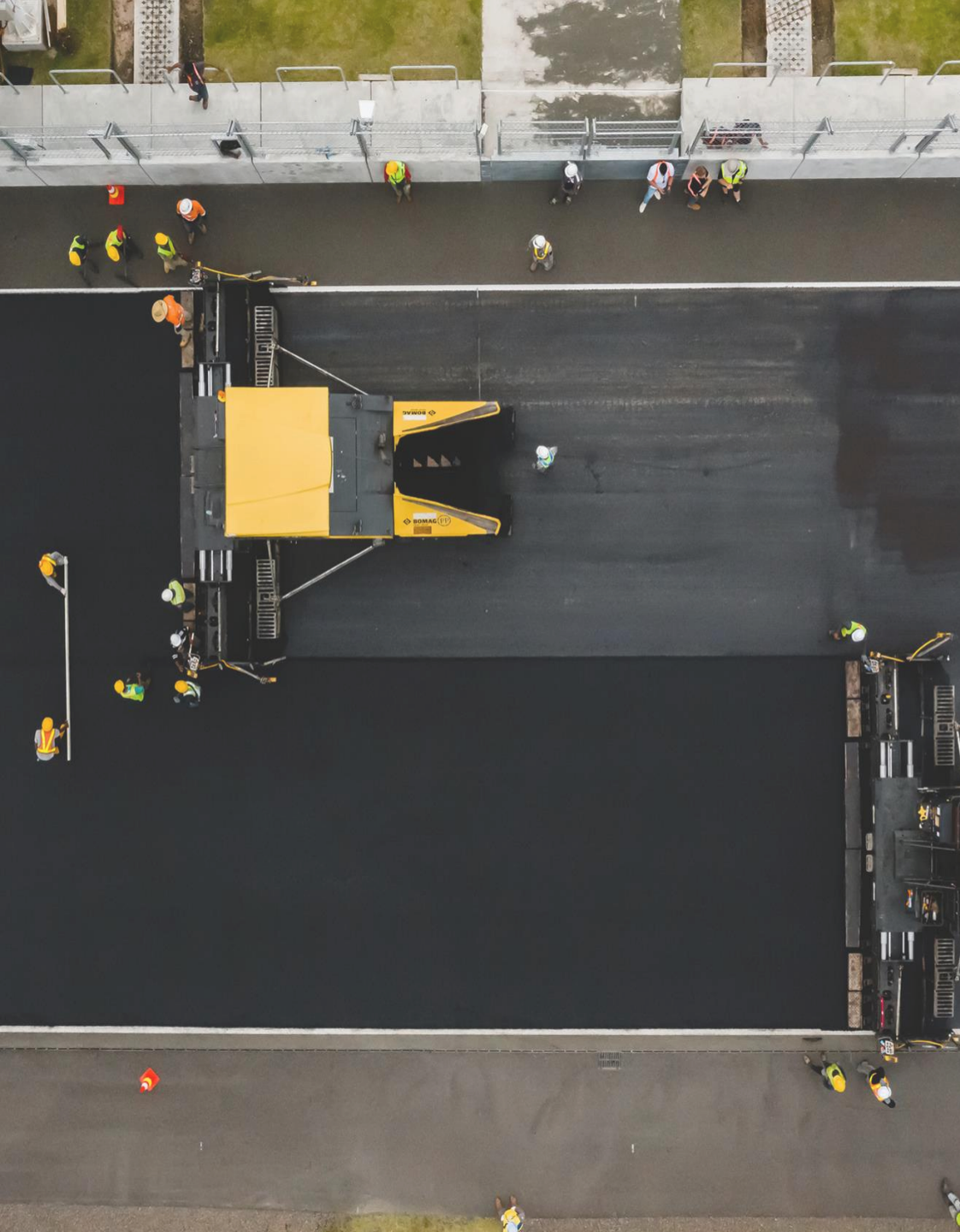




COMPANY UPDATE
Q1 - 2024

Mining Services & Civil Contractor
Integration for Sustainable Growth



Disclaimer

- This presentation contains statements that can be considered as forward looking statements so that the Company's actual results, implementation or achievements may differ from the results obtained through future views which, among other things, are the result of changes in the economy and politics both national and regional, changes in prices and market demand and supply, changes in company competition, changes in laws or regulations and accounting principles, policies and guidelines as well as changes in assumptions used in making future views .
- Due to the existence of an NDA between PT PP Presisi Tbk and the Project Owner, we are requested not to take any form of documentation from the presentation that will be shown.



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COMPANY OVERVIEW



Company Overview



Performance Highlights



Company Strategy





COMPANY OVERVIEW



LISTING ON
INDONESIAN STOCK EXCHANGE IN
NOVEMBER 2017
(PPRE)

TOTAL SHARES
10,224,271,000

CORE VALUE

AKHLAK
AMANAH KOMPETEN HARMONIS
LOYAL ADAPTIF KOLABORATIF

VISION

To be a leading integrated heavy equipment based construction company in Indonesia as well as regional

MISSION

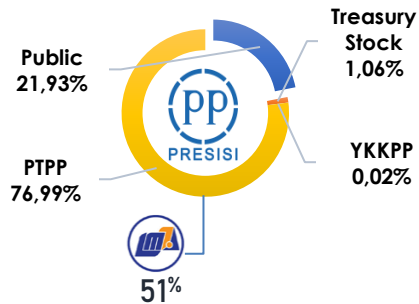
1. To Provide construction with distinguish and excellent product & services
2. To improve integrated business that has high-competitive services and optimal added value to stakeholders
3. To prioritize aspects of SHE and good corporate governance in running business processes
4. To develop professional and productive human resources in accordance with corporate values

BOARD OF COMMISSIONER

BOARD OR DIRECTOR

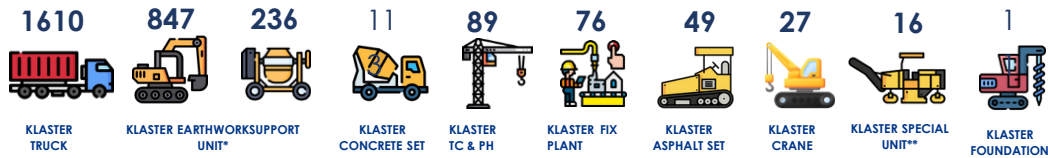
1. Nur Rochmad
2. Albert Simangunsong
3. Indra Jaya Rajaguguk
4. Muhammad Zahid

1. I Gede Upeksa Negara
2. M. Arif Iswahyudi
3. Rebimun
4. Yudi Setiawan



ALAT BERAT PP PRESISI

3074
FY2023



*support = genset, breaker, forklift | **special unit = CDM, paver, CSD, LG

CORE BUSINESS LINES

Mining Services & Civil Work



SUPPORTING BUSINESS LINES

Production Plant & Rental Heavy Equipment



MAJORITY PROJECT 2023

Bandara VVIP IKN: 125M, Mining Operation Tofu Wedabay: 2,8 T

Add Tol Cinere Kukusan Seksi 3: 200M, Hauling Road Maintenance Tofu: 428M

Hauling Road & Quarry Vale: 957M, HRU Bukit Lember: 138M

Tol Kamal Rajeg: 100M, Pek Jalan Tol 6B: 153M

MAJORITY PROJECT 2024

HRU Huafei Biri-biri: 97 M

Add Pemb. Jalan Tol Probolinggo: 97 M

Pek. Bandara VVIP IKN: 43 M

AWARDS & CERTIFICATIONS



Certified BS EN ISO 9001:2015 from NQA



Certified BS EN ISO 14001:2018 from NQA



Certified BS EN ISO 45001:2018 from NQA



Certified BS EN ISO 37001:2016 SMAP from KAN



Occupational Health and Safety Management System Score 92,16%



BUMN Track 2023 Terbaik I Kategori Inovasi Bisnis



BUMN Track 2023 Terbaik II Kategori Strategi Pemulihan



TRANS n CO 2023 Top Digital PR Awards 2023



BUMN Track 2023 TJSI & CSR AWARDS 2023 Pilar Sos & Link - Silver & Gold



Top Business The Most Committed GRC Leader 2023



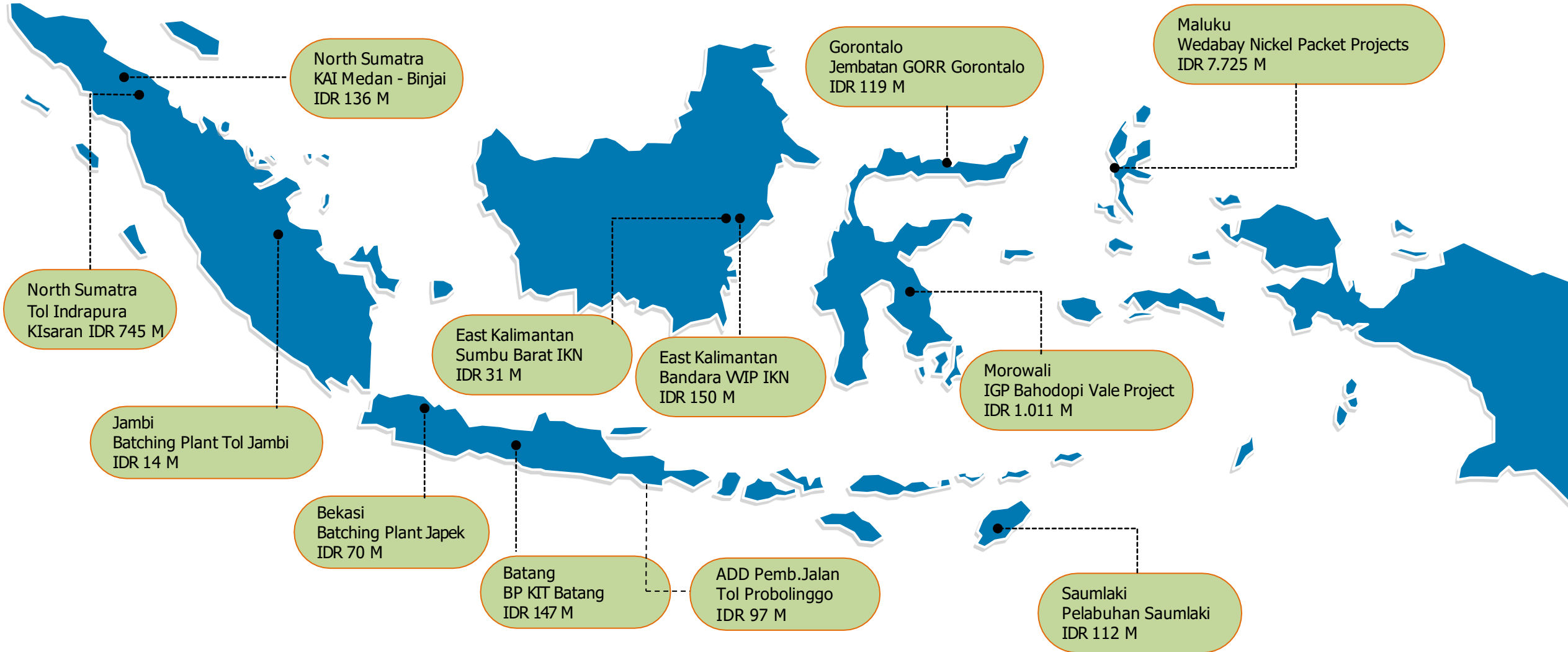
Top Business Top GRC Awards 2023 #Star4#



ONGOING PROJECT

PROJECT LOCATION DISTRIBUTION

as Maret 2024



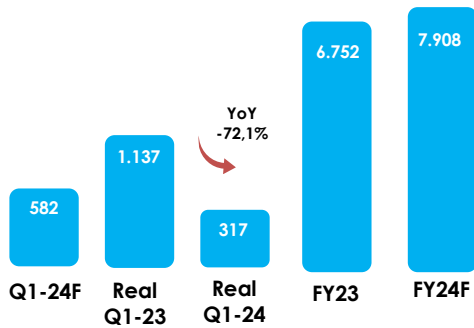


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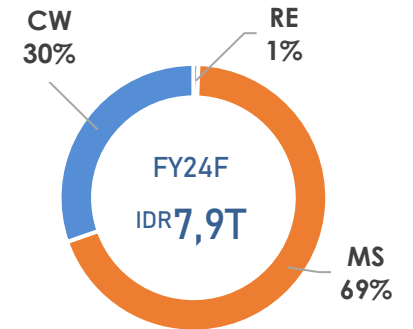
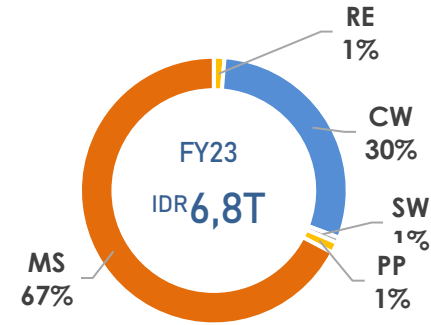
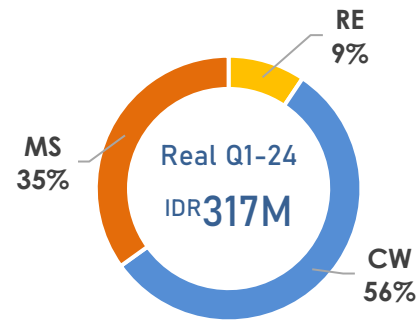
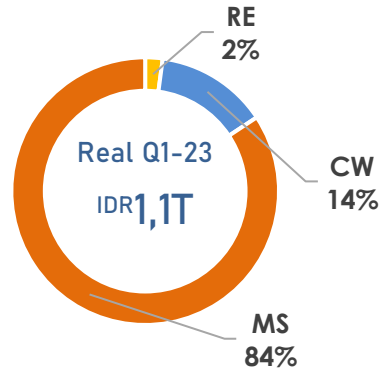


PERFORMANCE HIGHLIGHTS

MARKET



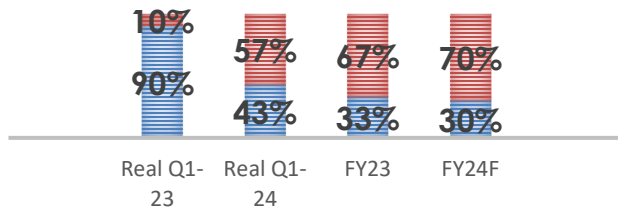
MARKET BASED ON BUSINESS LINES



*MS: Mining Services, CW: Civil Work, PP: Production Plant, SW: Structure Work, RE: Rental Heavy Equipment

MARKET BASED ON FEEDING

■ PP GROUP ■ NON PP GROUP



MAJOR NEW CONTRACT IN 2023 - Q1 2024



Mining Development and Operation Tofu
IDR 2.847.4 M



Mining & Quarry Development Vale
IDR 957.8 M



Hauling Road Maintenance Tofu
IDR 428.9 M



Hauling Road Huafei Biri-Biri
IDR 98 M

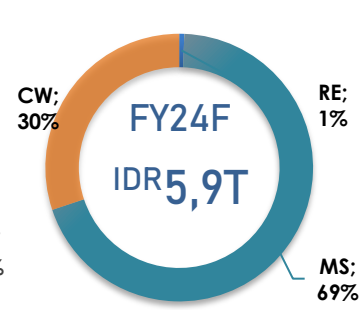
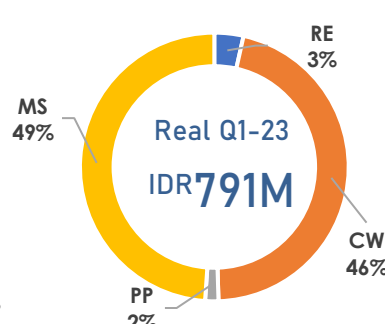
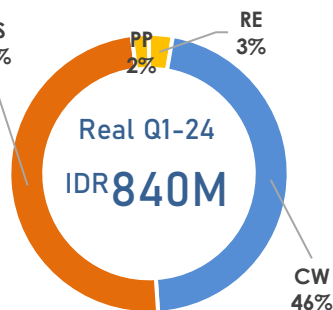
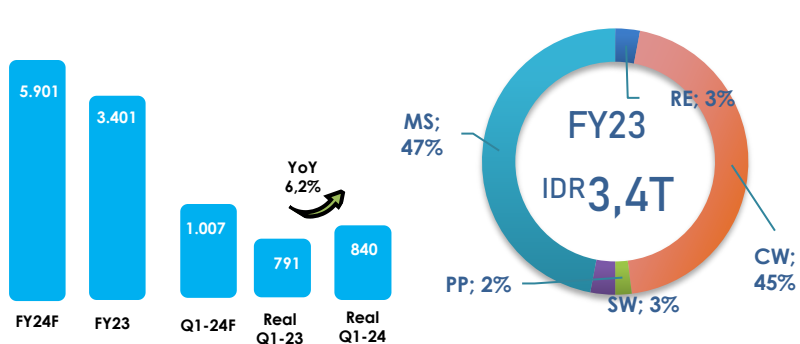
*F: Forward Looking / Projected



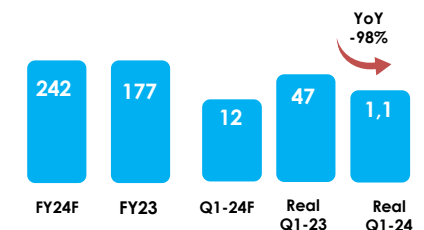
PERFORMANCE HIGHLIGHTS

Revenue Segmentation Based on Business Line

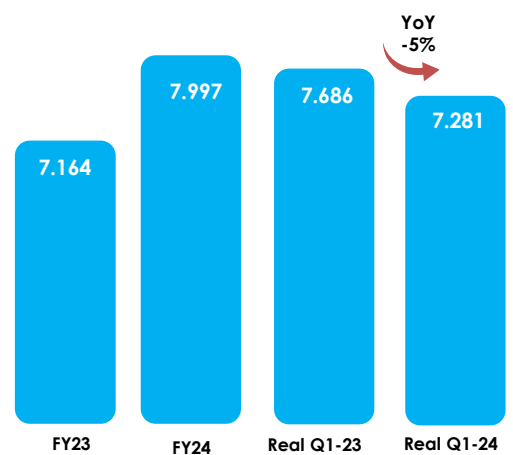
REVENUE



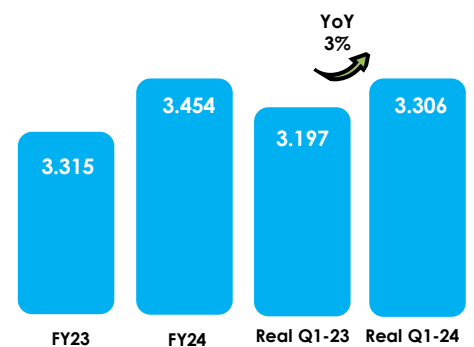
NET PROFIT



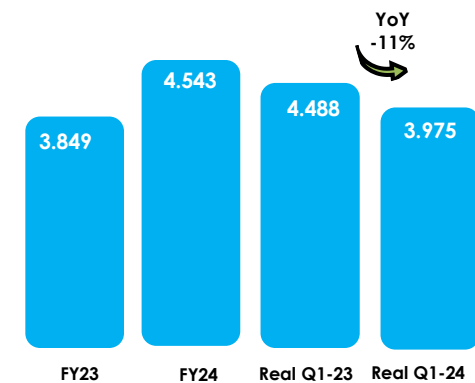
ASSET



EKUITAS



LIABILITAS



*F : Forward Looking / Projected

*MS: Mining Services, CW: Civil Work, PP: Production Plant, SW: Structure Work, RE : Rental Heavy Equipment

GROSS MARGIN

Covenant

-

TW1 2024 **5,76 %**

TW 1 2023 15,92%

FY23 17,45%



OPERATING MARGIN

Covenant

-

TW1 2024 **2,67%**

TW 1 2023 13,25%

FY23 15,23%



CURRENT RATIO

Covenant Min

1,1 x

TW1 2024 **1,13%**

TW 1 2023 1,11 x

FY23 1,54 x



CASH RATIO

Covenant Min

-

TW1 2024 **0,03 %**

TW 1 2023 0,07 x

FY23 0,05 x



ICR

1,25 x

TW1 2024 **2.10 x**

TW 1 2023 3.23 x

FY23 4,44 x



DSCR

1 x

TW1 2024 **1,46 x**

TW 1 2023 2,20 x

FY23 0,63 x



DEBT TO EBITDA

4 x

TW1 2024 **2.69 x**

TW 1 2023 3,07 x

FY23 1,94 x



DEBT TO EQUITY

3 x

TW1 2024 **1,76x**

TW 1 2023 2,01 x

FY23 1,16 x



DER

(Interest Bearing)

3 x

TW1 2024 **0,67x**

TW 1 2023 1.08 x

FY23 0,60 x



*Ebitda & Interest Annualized





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COMPANY STRATEGY

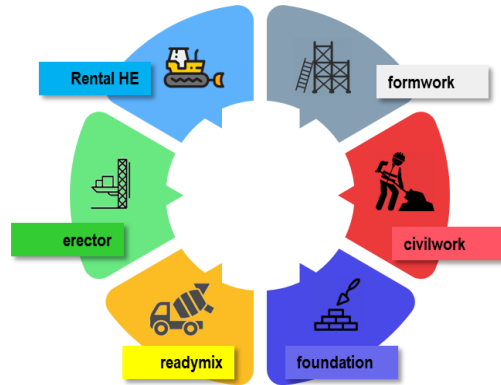
INITIAL BUSINESS LINES

2004-2012

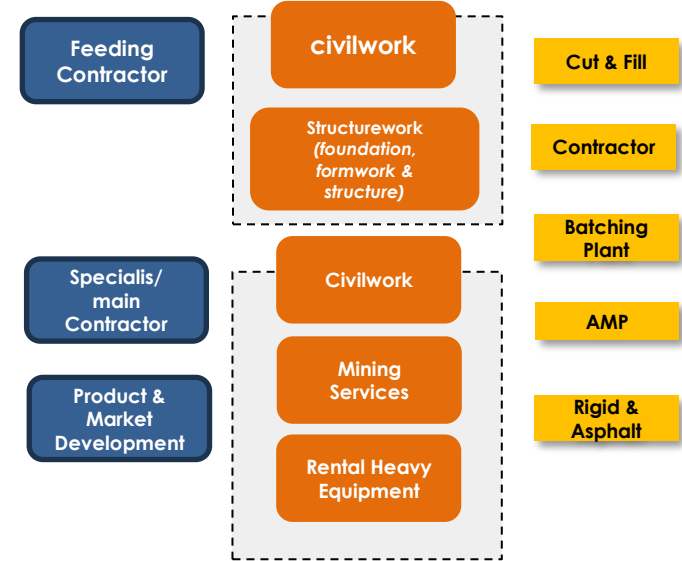


ENGINEERING CAPACITY

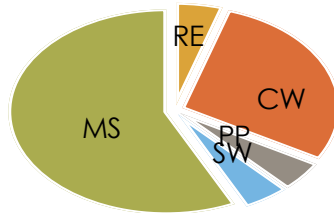
2012-2022



BUSINESS FOCUS



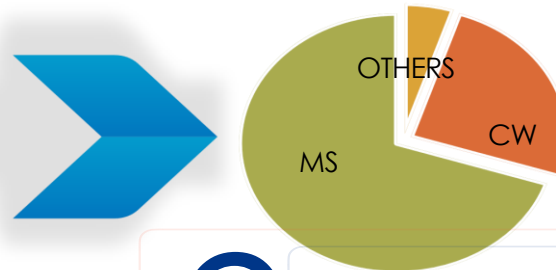
2022



5
LINI
BISNIS

- MINING SERVICES
- CIVIL WORK
- STRUCTURE WORK
- PRODUCTION PLANT
- RENTAL EQUIPMENT

2023 - FUTURE



2
CORE
BISNIS

- MAIN CONTRACTOR
- SUB CONTRACTOR
- CIVIL WORK

- BETTER PROFIT
- BETTER CASHFLOW
- INCREASE STOCK PRICE
- INCREASE STAKEHOLDER VALUE ADDED

Indonesia prospective market

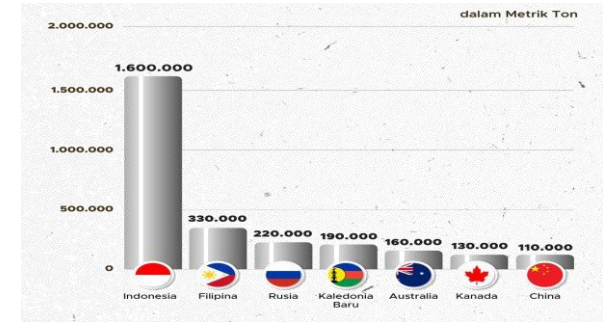
BATUBARA	NICKEL SULPHIDE (NI Matte, NPI, FeNi)	NICKEL LATERITE (MHP, NiOH)	BAUKSIT	EMAS (Au)	TEMBAGA	TIMAH	PERAK (Ag)
produksi/th 600 juta ton	produksi/th 95,5 juta ton	produksi/th 24 juta ton	produksi/th 31,4 juta ton	produksi/th 13,16 juta ton	produksi/th 100 juta ton	produksi/th 0,085 juta ton	produksi/th 13,16 juta ton
cadangan 24,75 miliar ton	cadangan 2,6 miliar ton	cadangan 1,7 miliar ton	cadangan 8,2 miliar ton	cadangan 3,6 miliar ton	cadangan 2,6 miliar ton	cadangan 2,23 juta ton	cadangan 2,8 miliar ton
umur tambang 65 tahun	umur tambang 27 tahun	umur tambang 73 tahun	umur tambang 92 tahun	umur tambang 269 tahun	umur tambang 25 tahun	umur tambang 26 tahun	umur tambang 214 tahun

sumber: esdm.go.id, 2020

GROWTH IN GLOBAL NICKEL CONSUMPTION FOR ELECTRIC & ESS VEHICLES (Kt Ni)



INDONESIA IS THE LARGEST NICKEL PRODUCING COUNTRY IN THE WORLD



Sumber : Global Nickel Market Trends, WoodMackenzie, Vale Analysis - 2018, MIND ID, 2019

Sumber : Badan Survei Geologi Amerika Serikat (USGS)

0 exploration & mine planning

prospecting, mapping, drilling
sampling, exploratory

1 forest clearing

clear and prepare the mine site for mining service

2 overburden removal

after peel of the topsoil, the remaining overburden soil is taken to waste dump

3 ore getting

getting nickel ore, nickel ore with medium and high grades will be seen

sampling
mining grade control

4 ore transport

low grade nickel is taken to limonite stockpile, high grade nickel is taken to ore screening

5 ore screening

high grade nickel ore is sieved as the required size

6 temporary stockpile

temporary storage of ore and to reduce water content

7 hauling

Transport nickel ore from TOSTo POS

8 permanent stockpile

permanent storage before being processed to dryer and transported to port

9 smelting process

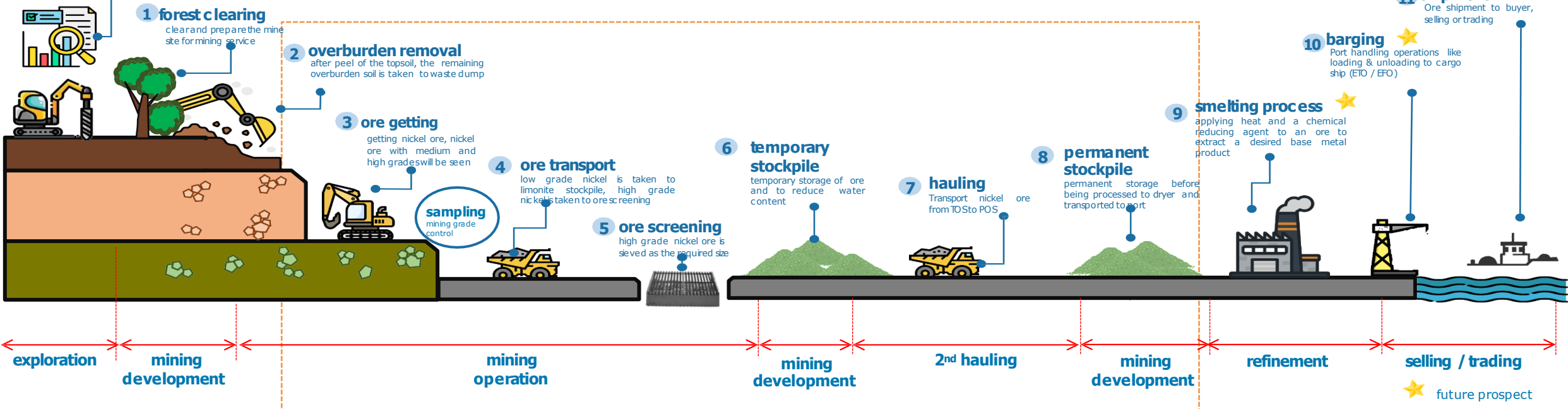
applying heat and a chemical reducing agent to an ore to extract a desired base metal product

10 barging

Port handling operations like loading & unloading to cargo ship (ETO / EFO)

11 shipment

Ore shipment to buyer, selling or trading





POTENTIAL WORKS

ON MINING SERVICES

Mining Development



Hauling road development



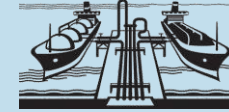
Hauling road maintenance



Pit development



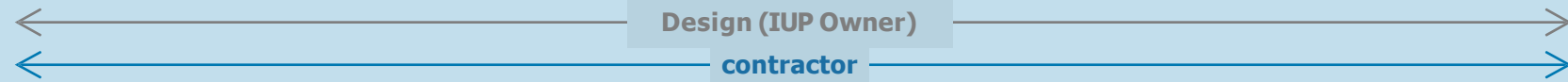
Stockyard development



Jetty development



Others mine infrastructure



Mining Construction



Permit & exploration

IUP owner



Mine plan

contractor

IUP owner



OB removal

contractor



Ore Getting

contractor

IUP owner



Ore hauling

contractor



Ore barging

contractor



Port handling

IUP owner

buyer



Smelting process

IUP owner

buyer



Revegetasi lahan

IUP owner

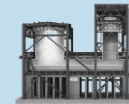
Smelter development & operation



Smelter design

IUP owner

consultant



Smelter operation

contractor



Smelter development

IUP owner



Output trading

IUP owner

buyer





PT PP Presisi Tbk



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