



# COMPANY UPDATE Q3

PT PP Presisi Tbk

Jakarta, Q3 - 2024



# Disclaimer

- This presentation contains statements that can be considered as forward looking statements so that the Company's actual results, implementation or achievements may differ from the results obtained through future views which, among other things, are the result of changes in the economy and politics both national and regional, changes in prices and market demand and supply, changes in company competition, changes in laws or regulations and accounting principles, policies and guidelines as well as changes in assumptions used in making future views .
- Due to the existence of an NDA between PT PP Presisi Tbk and the Project Owner, we are requested not to take any form of documentation from the presentation that will be shown.

# OUTLINES



Company Overview



Performance Highlights

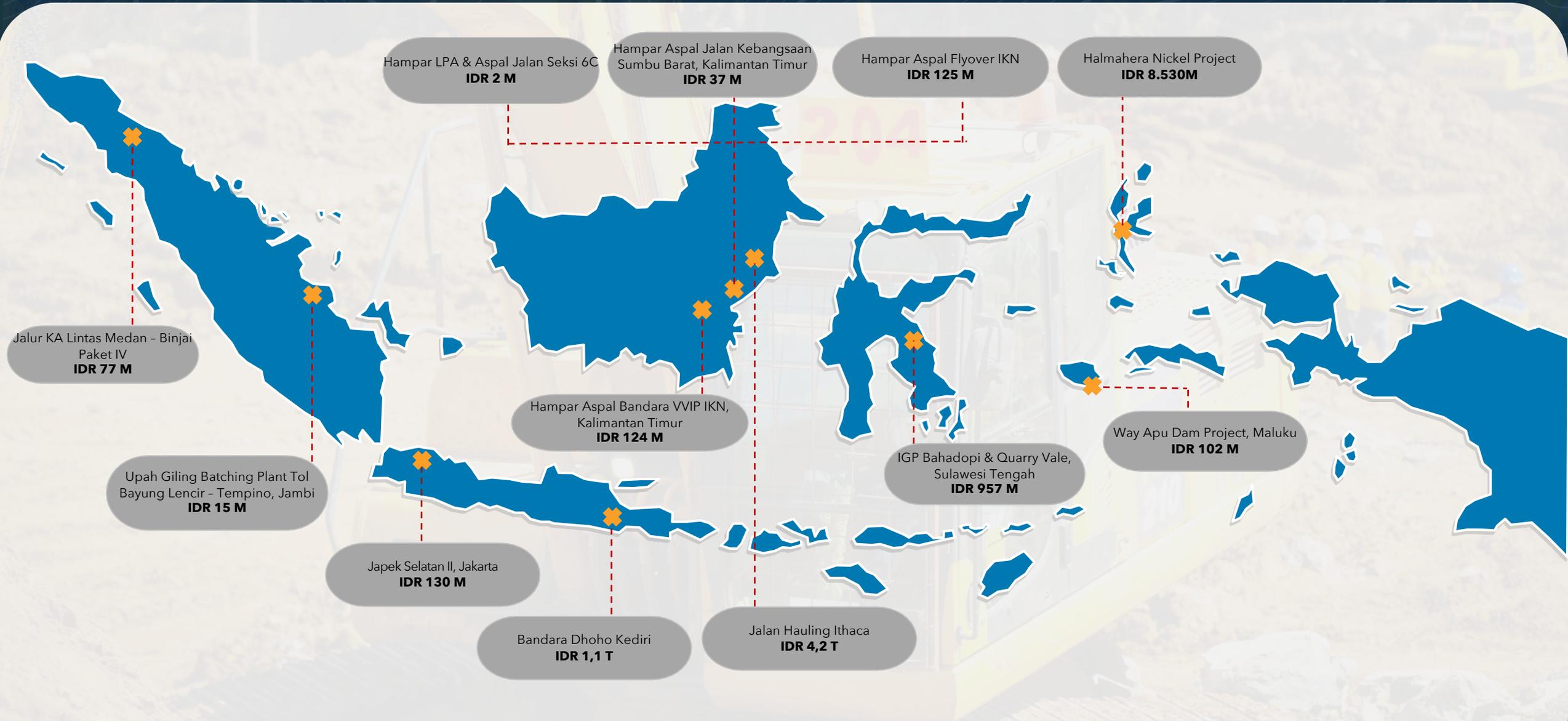


Company Strategy



# ONGOING PROJECT

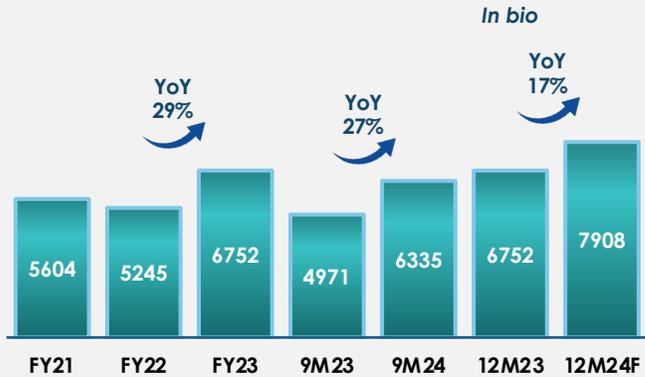
PROJECT LOCATION DISTRIBUTION As Sep 2024



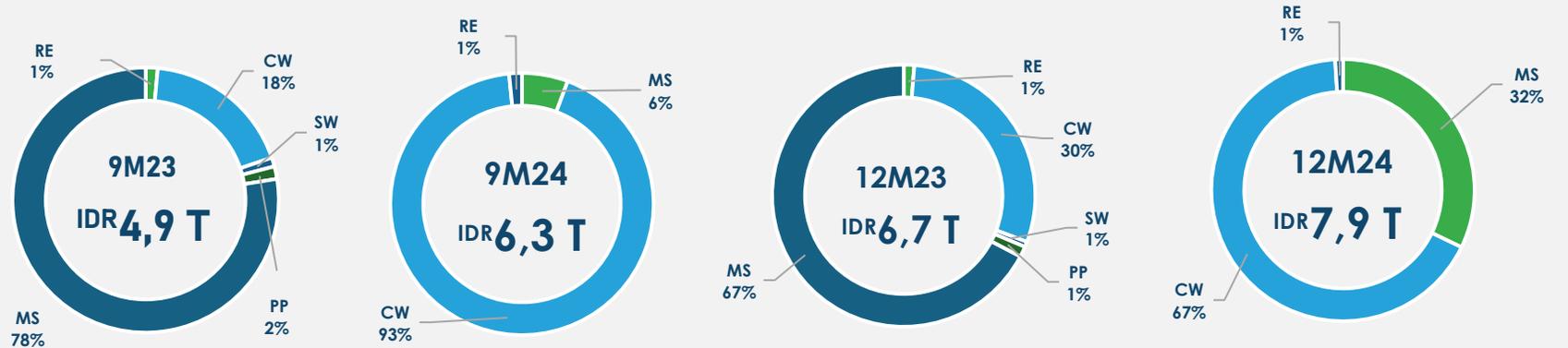
# PERFORMANCE HIGHLIGHTS

Market Segmentation Based on Business Line

## MARKET

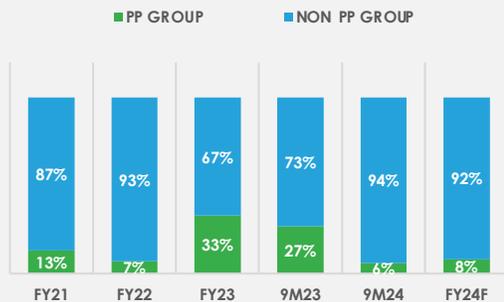


## MARKET BASED ON BUSINESS LINES



\*MS: Mining Services, CW: Civil Work, PP: Production Plant, SW: Structure Work, RE: Rental Heavy Equipment

## MARKET BASED ON FEEDING



\*F: Forward Looking / Projected

## MAJOR NEW CONTRACT IN 2023 – Sep 2024



**Mining Development and Operation**  
DR 28474 M



**Mining & Quarry Development Vale**  
DR 9578M



**Hauling Road Maintenance**  
DR 4289 M



**Hauling Road Halmahera**  
DR 98 M



**Jalan Akses Kediri**  
IDR 1,1 T



**Pembangunan Tol Japek 2 Selatan**  
IDR 130 M



**Tambahan Pek. Mining Development Operation**  
DR 41 M



**Bendungan Bener Paket 1B**  
IDR 57 M



**Jalan Hauling Coal**  
IDR 4,2 T



**Jalan Tol Betung – Jambi**  
IDR 371 M



**Hauling Road Maintenance**  
IDR 2,200 M



**Hauling Road**  
IDR 205 M

# PERFORMANCE HIGHLIGHTS

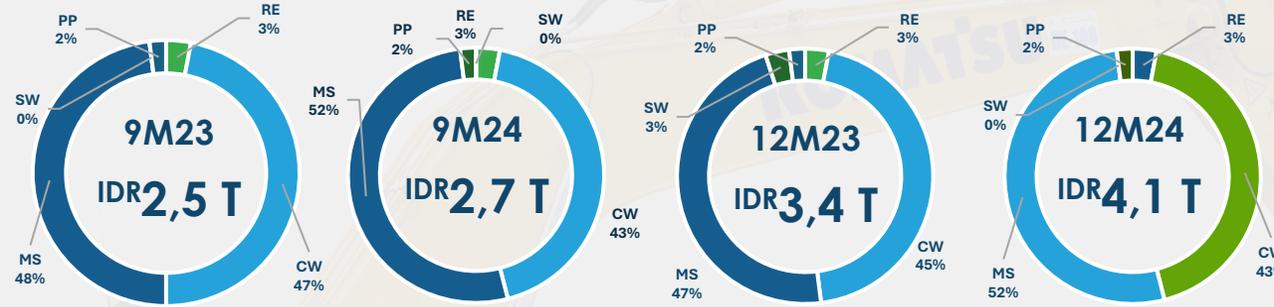
Revenue Segmentation Based on Business Line

## REVENUE

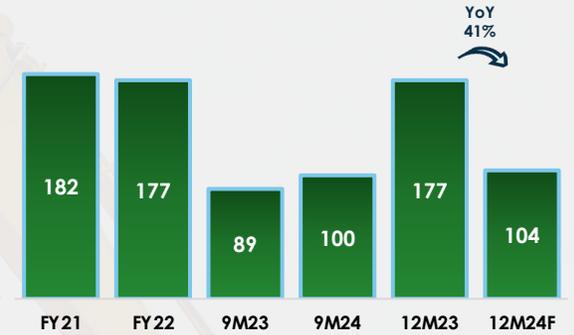
In bio



## REVENUE BASED ON BUSINESS LINES



## NET PROFIT



## ASSET



## EKUITAS



## LIABILITAS



\*F : Forward Looking / Projected

\*MS: Mining Services, CW: Civil Work, PP: Production Plant, SW: Structure Work, RE : Rental Heavy Equipment

# FINANCIAL RATIOS

## CONSOLIDATED FINANCIAL RATIOS

GROSS MARGIN

Covenant

-

TW 3 2024 18,65 %

TW 3 2023 15,57%

OPERATING MARGIN

Covenant

-

TW 3 2024 16,03 %

TW 3 2023 13,13%

CURRENT RATIO

Covenant Min

1,1 x

TW 3 2024 1,61 x

FY 2023 1,54 x

CASH RATIO

Covenant Min

-

TW 3 2024 0,09 x

FY 2023 0,05 x

ICR

Covenant Min

1,25 x

TW 3 2024 3,92 x

FY 2023 4,43 x

DSCR

Covenant Min

1 x

TW 3 2024 1,72 x

FY 2023 1,68 x

DEBT TO EBITDA

Covenant Max

4 x

TW 3 2024 1,66 x

FY 2023 1,94 x

DEBT TO EQUITY

Covenant Max

3 x

TW 3 2024 1,29 x

FY 2023 1,16 x

DER (Interest Bearing)

Covenant Max

3 x

TW 3 2024 0,57 x

FY 2023 0,60 x

\*Ebitda & Interest Annualized



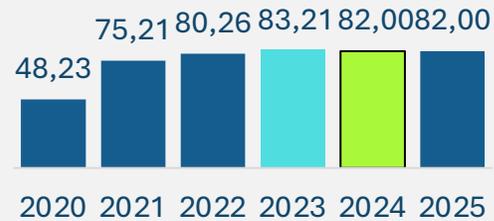
## Macro Assumption

2025 Proposed State Budget

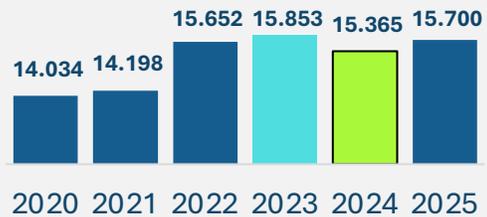
### Inflation % YoY



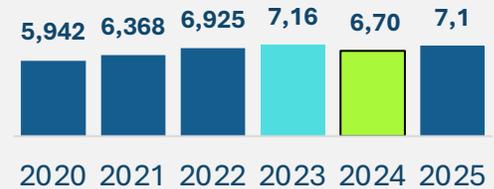
### Crude Oil USD/Barrel



### Rp/US\$



### Indonesia Bond 10Y



## Asumsi 2025

- The VAT rate is increased to 12%.
- Inflation is maintained within the range of 2%-4% to preserve purchasing power.
- Government Bond (SUN) interest rates are projected to range between 6.7%-7.5%.
- Economic growth is forecasted at 5.2%-5.7%, with an emphasis on post-pandemic economic recovery.
- The average exchange rate is expected to be in the range of IDR 15,000–IDR 15,500 per USD.

## Micro Assumption

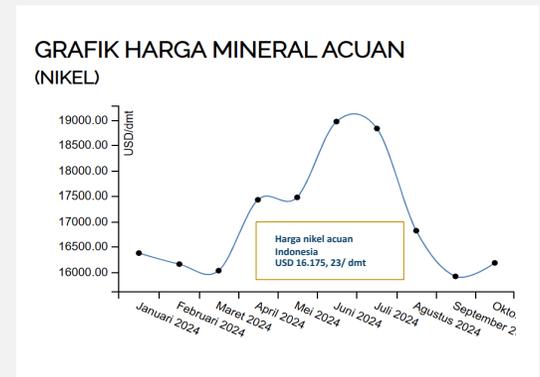
2025 Proposed State Budget

### Nickel Consumption (Global)



source: Global Nickel Market Trends, WoodMackenzie, Vale Analysis -2018, MIND ID, 2019

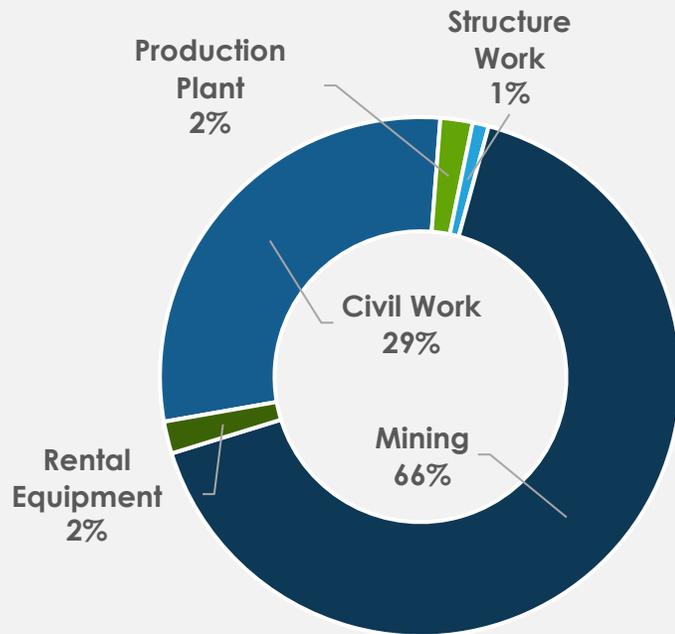
### Nickel Price



source: dataharian.esdm.go.id, 2024

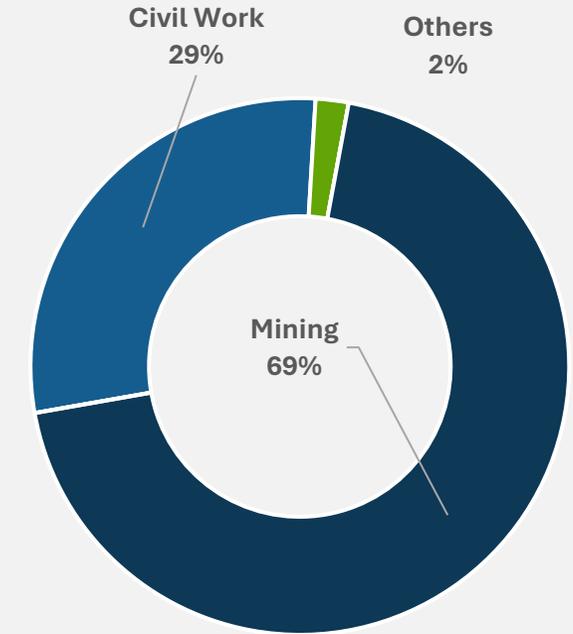
- The government targets the construction of 53 nickel smelters (44 existing, with an additional 9 planned).
- Commitment to nickel downstream processing to enhance the value of nickel commodity exports.
- Increasing nickel consumption in battery industries, particularly for electronics and electric vehicles (EVs).
- To reduce reliance on a single market, Indonesia is striving to attract investments from various countries and decrease the dominance of Chinese investment in domestic nickel projects.

# STRATEGIC PLANNING & PERFORMANCE OUTLOOK



Increase Stakeholder Value Added      Better Cashflow

Better Profit



- effective capex
- third party strategic partnership
- digitalized system & technology
- effective production process
- focused Human Capital Management
- cost efficiency
- interest expense efficiency
- optimized occupancy rate
- optimized net profit

# MARKET PATTERN & CHARACTERISTIC

## MINING KEY ACTIVITIES AS REVENUE STREAM



### Mining project characteristic



long term contract



simple cost structure



quick AR Turn Over



sustainable revenue



better profit



better cashflow

## FOCUS ON MINING SERVICES



### Equipment Capacity



# POTENTIAL WORKS

ON MINING SERVICES

## IUP Owner



Permit & exploration



Port handling



Mine plan



Smelting process



Revegetation



Smelter design



Smelter development



Output trading

## Contractor



Mine plan



OB removal



Ore Getting



Ore hauling



Ore barging



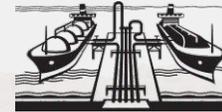
Hauling road maintenance



Pit development



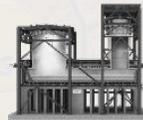
Stockyard development



Jetty development



Others mine infrastructure



Smelter operation



Hauling road development

## Buyer



Port handling



Smelting process



Output trading



# THANK YOU

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