



Press Release

01/2022

“Kontrak Baru 2021 PP Presisi Tembus Rp5,6 Triliun”

Jakarta, 3 Januari 2022 – Hingga penghujung 2021, kontrak baru 2021 PP Presisi berhasil tembus Rp5,6 triliun, meningkat sebesar 100% YoY dari Rp2,8 triliun, periode yang sama tahun lalu dan melampaui target 2021 sebesar 153%. Kinerja tersebut tercapai dari usaha penambahan kontrak baru secara berkesinambungan yang mana di penghujung tahun 2021 masih dapat membukukan perolehan kontrak baru sebesar Rp280 miliar, berupa *mining development* serta proyek *civil work*.

“Pencapaian kontrak baru PPRE tahun 2021 yang meningkat 100% *year on year*, bahkan melampaui target, merupakan prestasi tersendiri yang patut dibanggakan karena perolehan kontrak baru tersebut bahkan hampir pulih seperti pencapaian tahun 2019 sebelum pandemic covid 19 melanda. Hal inilah yang memicu optimisme kami untuk meningkatkan perolehan kontrak baru pada tahun 2022, ujar Rully Noviandar, Direktur Utama PP Presisi”

“Hal lainnya yang dapat dibanggakan dari pencapaian kontrak baru 2021 adalah bahwa telah terjadi *shifting* dari *civil work* ke *mining services*, yang mana *mining services* telah mendominasi komposisi kontrak baru 2021 sebesar 53% sedangkan *civil work* menjadi sebesar 41%”, tambah Rully.

“Sedangkan berdasarkan komposisi kepemilikan proyek, perolehan dari proyek external (non PTPP Group) berkontribusi sebesar 87%, sedangkan proyek internal (PTPP Group) sebesar 13%. Dengan pencapaian tersebut, Perseroan optimis dapat meningkatkan perolehan kontrak baru, khususnya dari lini bisnis *mining services* sebagai sumber *recurring income* yang dapat mendukung pertumbuhan berkelanjutan Perseroan di masa mendatang, di samping tetap menjaga *positioning* sebagai *main contractor* melalui sinergi dengan PTPP selaku entitas induk, serta dengan LMA sebagai entitas anak”, ujar Wira Zukhrial, Direktur Peralatan dan SCM.

“Kami menargetkan pertumbuhan perolehan kontrak baru 2022 hingga 10% yang didukung *mining services* khususnya nikel yang masih banyak menjanjikan perolehan kontrak baru baik berupa infrastruktur tambang & smelter hingga pertambangan nikel itu sendiri. Selain itu, pertumbuhan perolehan kontrak baru 2022 juga didukung oleh perolehan kontrak *civil work* serta *production plant* pendukung proyek-proyek *civil work* dari proyek-proyek strategis nasional”, tutup Wira.

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Sekilas Mengenai PT PP Presisi Tbk

PT PP Presisi Tbk merupakan perusahaan konstruksi terintegrasi terkemuka di Indonesia yang menyediakan jasa konstruksi secara terintegrasi meliputi *civil work*, *structure work*, *plant*, *integrated mining services*, dan *heavy equipment rental*, yang memberikan *value added* kepada para konsumen. Perseroan menerapkan *business excellence*, meliputi penerapan ERP-SAP, ISO 9001:2015, *Management Quality*, ISO 14001:2007 *Environmental Management System*, serta OHSAS 18001:2015 *Occupational Health and Safety, Equipment & Fleet Management, Project Management, Safety, Health & Environment*, dan *Quick Response Unit*.

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ENGLISH
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“New Contract for 2021 PP Presisi Reached Rp 5.6 Trillion”

Jakarta, 3 January 2022 - Until the end of 2021, PP Presisi's new contract 2021 managed to penetrate Rp5.6 trillion, an increase of 100% YoY from Rp2.8 trillion, the same period last year and exceeded the 2021 target by 153%. This performance was achieved by efforts to add new contracts on an ongoing basis, which at the end of 2021 was still able to record the acquisition of new contracts amounting to Rp280 billion, which came from mining development as well as civil work projects.

"The achievement of the new PPRE contract in 2021, which increased by 100% year on year, even surpassing the target, is an achievement in itself to be proud of because the acquisition of the new contract has even almost recovered from the achievement in 2019 before the covid-19 pandemic hit. This is what triggers our optimism to increase the acquisition of new contracts in 2022", said Rully Noviandar, President Director of PP Presisi.

"Another thing that can be proud of those achievement is that there has been a shift from civil work to mining services, where mining services have dominated the composition of the new 2021 contracts by 53% while civil work has increased to 41%," added Rully.

"Meanwhile, based on the composition of project ownership, external projects (non-PTPP Group) contributed 87%, while internal projects (PTPP Group) accounted for 13%. With this achievement, the Company is optimistic that it can increase the acquisition of new contracts, especially from the mining services business line as a source of recurring income that can support the Company's sustainable growth in the future, in addition to maintaining its positioning as the main contractor through synergies with PTPP as the parent entity, as well as with LMA as a subsidiary," said Wira Zukhrial, Director of Equipment and SCM.

"We are targeting a growth in the acquisition of new contracts by 2022 of up to 10 percent, supported by mining services, especially nickel, which still promises a lot of new contracts, both in the form of mining & smelter infrastructure to nickel mining itself. In addition, the growth in the acquisition of new contracts for 2022 is also supported by the acquisition of civil work contracts and production plants to support civil work projects from national strategic projects," concluded Wira.

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PT PP Presisi at a glance

PT PP Presisi Tbk is a leading integrated construction company in Indonesia that provides integrated construction services including civil work, structure work, plants, integrated mining services, and heavy equipment rental, which provide added value to consumers. The Company implements business excellence, including the implementation of ERP-SAP, ISO 9001:2015, Quality Management, ISO 14001:2007 Environmental Management System, and OHSAS 18001:2015 Occupational Health and Safety, Equipment & Fleet Management, Project Management, Safety, Health & Environment, and Quick Response Units.

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