



Press Release
30/2022

“PP Presisi Fokus Meningkatkan Kinerja Melalui Bisnis Jasa Pertambangan”

Jakarta, 24 November 2022 – PP Presisi konsisten untuk fokus pada bisnis jasa pertambangan yang menjadi winning strategy di 2023. Hal ini terungkap di dalam paparan publik tahunan yang telah diselenggarakan pagi ini.

“Seiring dengan pencapaian revenue 9M2022 sebesar 2.6triliun yang mengalami peningkatan 40% apabila dibandingkan YoY 9M2021 sebesar 1.8triliun, kontribusi pendapatan pada lini bisnis jasa pertambangan telah mencapai sebesar 27,3%. Pencapaian revenue tersebut merupakan hal yang menggembirakan ditengah fokus Perseroan pada pengembangan bisnis jasa pertambangan kedepan sebagai sumber *recurring income*. Fokus tersebut tentunya juga selaras dengan kebijakan pemerintah dalam program hilirisasi tambang dengan menggeliatnya pembangunan smelter yang mendorong permintaan akan bahan baku baterai yang menyebabkan peningkatan harga pada nikel” ujar Rully Noviandar selaku Direktur Utama PT PP Presisi Tbk”.

“Kami menargetkan peningkatan revenue lebih dari 20% pada tahun 2023. Untuk mencapai tujuan tersebut kami telah menyusun winning target 2023 melalui strategi optimalisasi alat berat, peningkatan kapasitas keuangan, peningkatan kapabilitas SDM, penerapan sistem SCM tersentralisasi, dukungan IT & equipment technology, serta peningkatan tata kelola Perusahaan. Diharapkan melalui upaya upaya tersebut, fokus kami pada jasa pertambangan yang terintegrasi dapat segera terwujud yang akan memberikan *better profit, better cashflow* dan pada akhirnya meningkatkan nilai tambah bagi stakeholder,” tambah Rully.

“Selain itu kami juga telah melakukan financial strategi melalui Penawaran Umum Obligasi Berkelanjutan I PP Presisi Tahun 2022 (Obligasi) yang digunakan untuk menambah fleet jasa pertambangan yang dibutuhkan seiring dengan peningkatan dan proyeksi kontrak baru. Hasil Penawaran Umum Berkelanjutan Obligasi Berkelanjutan 1 Tahap 1 Tahun 2022 Rp202,9miliar dengan biaya penawaran umum obligasi Rp4,9miliar, sehingga perolehan hasil bersih Rp198miliar dengan perencanaan penggunaan 70% belanja modal dan 30% modal kerja. Adapun realisasi penyerapan penggunaan dana obligasi per September 2022 yaitu belanja modal mencapai Rp77,2miliar (56%) dari target Rp138,6miliar dan modal kerja Rp56,8miliar (96%) dari target Rp59,4miliar, sehingga kami masih memiliki kelonggaran dalam menggunakan dana obligasi untuk menambah fleet jasa pertambangan”, ujar Arif Iswahyudi selaku Direktur Keuangan Perseroan.

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Sekilas Mengenai PT PP Presisi Tbk

PT PP Presisi Tbk merupakan perusahaan konstruksi terintegrasi terkemuka di Indonesia yang menyediakan jasa konstruksi secara terintegrasi meliputi civil work, structure work, plant, integrated mining services, dan heavy equipment rental, yang memberikan value added kepada para konsumen. Perseroan menerapkan business excellence, meliputi penerapan ERP-SAP, ISO 9001:2015, Management Quality, ISO 14001:2007 Environmental Management System, serta OHSAS 18001:2015 Occupational Health and Safety, Equipment & Fleet Management, Project Management, Safety, Health & Environment, dan Quick Response Unit.

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30/2022

"PP Presisi Focuses on Improving Performance Through the Mining Services Business"

Jakarta, 24 November 2022 – PP Presisi is consistent in focusing on the mining services business which will become a winning strategy in 2023. This was revealed in the annual public expose that was held this morning.

"Along with the 9M2022 revenue achievement of Rp2.6trillion, which has increased by 40% when compared to 9M2021 YoY of Rp1.8trillion, the revenue contribution to the mining services business line has reached 27.3%. This revenue achievement is encouraging the Company's focus on developing the mining services business in the future as a source of recurring income. This focus also in line with government policies in the mine downstream program by expanding smelter construction which has boosted demand for battery raw materials which has led to an increase in nickel prices," said Rully Noviandar as President Director of PT PP Presisi Tbk.

"We are targeting an increase in revenue of more than 30% in 2023. To achieve this goal, we have developed a winning target for 2023 through a strategy of optimizing heavy equipment, increasing financial capacity, increasing human resource capabilities, implementing a centralized SCM system, supporting IT & equipment technology, and increasing corporate governance. It is hoped that through these efforts, our focus on integrated mining services can soon be realized which will provide better profit, better cash flow and ultimately increase added value for stakeholders," added Rully.

"We have also carried out a financial strategy through the Public Offering of PP Presisi Sustainable Bonds 1 2022 (Bonds) which are used to increase the fleet of mining services needed in line with the increase and projected new contracts. The net funds we obtained from the phase 1 bonds in July 2022 were Rp198billion with a planned use of 70% for capital expenditure and 30% for working capital. The actual absorption of the use of bond funds as of September 2022, capital expenditure reached Rp77.2billion (56%) of the target of Rp138.6billion and working capital of Rp56.8billion (96%) of the target of Rp59.4billion, so we still have leeway in using bond funds to capital expenditure to increase the fleet of mining services," said Arif Iswahyudi as the Director of Finance.

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PT PP Presisi at a glance

PT PP Presisi Tbk is a leading integrated construction company in Indonesia that provides integrated construction services including civil work, structure work, plants, integrated mining services, and heavy equipment rental, which provide added value to consumers. The Company implements business excellence, including the implementation of ERP-SAP, ISO 9001:2015, Quality Management, ISO 14001:2007 Environmental Management System, and OHSAS 18001:2015 Occupational Health and Safety, Equipment & Fleet Management, Project Management, Safety, Health & Environment, and Quick Response Units.

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